



# Texas Association of Nonprofit Organizations

## Faith Based Donor Management Series

**TANO Members - \$150 for the 3-part series, \$50 per session**  
**Non-TANO Members - \$200 for the 3-part series, \$75 per session**

Being part of a faith-based nonprofit organization provides many rewards, both individually and communally. However, too often a nonprofit organization's lifespan is cut short because of lack of funding. While funding starts with donor management, funding may also include identifying new resources to provide in-kind services as well as building on the donors you already possess. This series is an in-depth exploration of the major components.

### Sessions Include:

#### **Basic Fundraising and Income Strategies for Faith Based Organizations and Congregations -**

This workshop covers the fundamentals of effective resource development as they pertain to faith based organizations and congregations. Participants will view case studies of successful fundraising initiatives; learn principles and "best practices" of fundraising. Participants will learn how to create a resource development plan that will serve as a guide for the future.

**Identifying Community Resources through Asset Mapping -** Spend a day identifying resources that could serve as collaborators, potential donors and stakeholders in transforming your community. This approach allows the participant to address challenges by recognizing the capacities and abilities of individuals and organizations within their community.

**Building Capacity in Your Congregation and/or Faith Based Organization -** In this workshop, participants will learn more about the components of a strong organization including visioning to build a strategic plan, defining mission, goals and objectives and core values.

### Host This Event for Your Local Organizations!

- Free participation for all sessions for your staff and board members
- No cost for your organization
- Sessions can be customized to your needs!

**About the Presenter:** Froswa' Booker-Drew is the Director of the Texas Regional Office of Partners for Sacred Places, a non-sectarian, national nonprofit that provides funding, technical assistance and training to congregations in historic buildings. She is also the owner of Soulstice Consultancy which provides training and technical assistance to nonprofit organizations throughout Texas and Louisiana. Booker-Drew is the coordinator of the Nonprofit Certificate Program at the University of Texas at Arlington-CE where she also teaches a number of courses. Froswa' has served as a federal and foundation grant reviewer for a number of entities. She is a graduate of both Oklahoma City University and the University of Texas at Arlington.

**For more information on these and other programs provided by the Texas Association of Nonprofit Organizations contact Mary Beth Harrington, Director of Community Outreach [mbharrington@tano.org](mailto:mbharrington@tano.org) or call 512-441-6866 ext 203. [www.tano.org](http://www.tano.org)**